

## Negotiating an intensive weight loss intervention

The **intensive weight-loss intervention** in the LightCOM project combines total meal replacement (Nupo), behavioral support, advice on physical activity, and potentially weight loss medication. The primary aim is for participants to achieve and maintain a 20% weight loss over two years. The program is delivered by dietitians with a higher education qualification equivalent to a high school degree and 3½ years of practical and theoretical training in nutrition.

**Background on the clip:** This extract is from a 47-minute consultation between a participant and a dietitian at a municipal health center in Denmark. The clip starts around 18 minutes in. Before the clip begins, the participant has been weighed, completed a symptoms questionnaire (e.g., feeling tired and exhausted, poor sleep, nausea in the last week), and discussed their weight loss progress. This recording is from the 12th consultation, where the participant is transitioning to regular food. The participant has had the same dietitian since the third consultation, so they know each other well. The participant has lost about 1 kilo in the last two weeks but mentions that these past two weeks have been the hardest, as she has been constantly thinking about food.

I am particularly interested in the negotiation of the request for an adaptation of the intervention. Other insights or observations are also welcome.

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**Participants:** Participant (Par); Dietitian (Dit)

**Extract 1: 17:44-19:13**

01 Par: .h ka vi (.) ka vi la:ve (0.4) [eh en deal?  
can we make a deal

02 Dit: [man kan jo si:ge du  
one can say you

03 ska-  
should

04 Par: prøv lige at høre her [at vi ]  
just listen here that we

05 Dit: [du ska] jo stadigvæk ha en til  
you still need to have one to

06 to (.) ø:h nupo ø:h produkter dagligt  
two uh nupo uh products daily

07 [så vi er ikke he:lt] tilba:ge på øh normal kost  
so we are not completely back to uh a normal diet

08 Par: [ja men ] nej  
yes but no

09 men men det >jeg ville spørge dig om<  
but what I wanted to ask you

10 Par: ((tager kuglepen og peger på papiret))  
((grabs the pen and points to the paper))



- 11 Dit: ja  
yes
- 12 Par: det var .h er det her du (.)  
*it was is this you*
- 13 [prø:ver at lægge op til Ligesom tre måltider;]  
*are trying to suggest like three meals*
- 14 Dit: [((nikker))]  
[(nods)]
- 15 mm ((dybt nik))  
mm ((deep nod))
- 16 Par: og så tænker jeg nu:po  
*and then I think nupo*
- 17 (1.5)
- 18 Dit: >°ka være dine mellem[måltider°<]  
*can be your snacks*
- 19 Par: [formiddag ]  
*morning*
- 20 Dit: [°jah°↑ ((ryster på hovedet))] og eftermiddag  
yeah ((shakes head)) and afternoon
- 21 Par: [formiddag eller eftermiddag ]  
*morning or afternoon*
- 22 Dit: ja eftermiddag eller senere på aftenen  
*yes afternoon or later in the evening*
- 23 Par: ja  
yes
- 24 Dit: det er hvad du har lyst til °nemlig.  
*it's what you want exactly*
- 25 Par: ja ja men fordi jeg godt kan mærke at det her (.)  
yes yes but because I can feel that this
- 26 det er ↑meget udfordrende for mig  
*this is very challenging for me*
- 27 >hvor jeg samtidig tænker< det er fuldstændig åndssvagt  
*where at the same time I think it's completely ridiculous*
- 28 det er .h  
*it is*
- 29 **men kunne vi si:ge; når jeg nu der går fjorten dage**  
**but could we say when now there are fourteen days**
- 30 **inden vi skal ses**  
**before we meet**
- 31 Dit: mm

mm  
32 Par: så jeg i en uge: må prøve det jeg (.) vil gøre  
*so for a week I can try what I want to do*  
33 med to rene nu:po og fem da:ge  
*with two days only on nupo and five days where I eat*  
what I want  
34 for ligesom at få [nulstillet det der cra:ving] ]  
*to kind of curb that craving*  
35 [((skriver i luften med kuglepen))]  
((writes in the air with the pen))



36 Dit: men er det me:re i forho- [prøv li:ge øh  
but is it more in relation just try uh  
37 [((rækker ud efter kuglepen))  
((reaches for the pen))]



38 Par: undskyld ja [hæhæhæ ((trækker sig tilbage i  
39 stolen))  
sorry yes haha ((leans back in the chair))  
40 Dit: [det gör ikke no:get  
it's okay  
41 men er det mere i forhold til at du tænker  
but is it more related to you thinking  
42 at du gerne vil ta:be dig noget me:re;  
you want to lose some more weight  
43 Par: nej [det egentlig for ]  
no it's actually to  
44 Dit: [ne:ej eller er det mere]  
no or is it more

45 Par: **det er for egentlig at få ro**  
*it's actually to find peace*  
46 **fra det der med hva hv det der med du skal du skal**  
*from that thing about you have to you have to*  
47 Dit: **hvad tænker du så hvis det ikke lykkes efter to uger↓**  
*what do you think if it doesn't work after two weeks*  
48 (. )  
49 Par: nej nej nej nej så er det jeg tænker  
*no no no no then I think*  
50 jeg forstår godt hvad du mener  
*I understand what you mean*  
51 med at jeg skal prøve at være bevidst  
*with me trying to be aware*  
52 om nogle andre ting  
*of other things*  
53 så jeg tænker om jeg kan tage en u:ge  
*so I think if I can take a*  
54 hvor jeg gør det jeg gør  
*week where I do what I do*  
55 og så en u:ge hvor vi gør det hvor jeg gør det her  
*and then a week where we follow your plan*  
56 sådan så når jeg kommer til di:g igen  
*so when I come to you again*  
57 så har jeg både prøvet min egen strategi  
*I have tried both my own strategy*  
58 og så har jeg prøvet din  
*and yours*  
59 fordi du siger .h hvis du gør det med nu:po  
*because I understand if you do this with nupo*  
60 og bare spiser hvad du vil (. )  
*and just eat what you want*  
61 jamen så kan du gå og blive ved med at småspise  
*well then you can keep snacking*  
62 hele dagen ik (. )  
*all day right*  
63 hv hvor du gerne vil have mig hen til at være  
mere reelt [på måltiderne  
*where you want me to eat proper meals*

((omitted text)) - *Discussing a Danish reality TV show and the topic of eating what you want versus what the body needs)*

20:26-21:09

65 Par: **så jeg tænker (. ) jeg kunne godt tænke mig lige at**  
**prø:ve at nulstille mig selv**  
*so so I think I would like to try to reset myself*  
66 Dit: **mm men det tænker jeg ikke du skal**  
*mm but I don't think you should*  
67 Par: **nå heh**  
*oh heh*  
68 Dit: **desværre ja min faglig vurdering m: mener egentlig at**  
**unfortunately yes my professional assessment is that**  
69 **det er den [her**  
*this here*  
70 Par: **[at det er sådan vi skal gøre**

***that this is how we should do it***

- 71 **Dit:** ja  
*yes*
- 72 **Par:** okay  
*Okay*
- 73 **Dit:** ø:h du du kommer stadig til at supplere med nupo  
*uh you will still need to supplement with nupo*  
sta:dig en til to øh breve dagligt  
*one to two packets daily*
- 74 **Par:** ja så du siger okay nu s så du siger  
*yes so you say okay now, so you say*
- 75 **Dit:** så jeg tænker vi skal have fokus på  
*so I think we should focus on*
- 76 **Par:** fjo- fjo:rten dage sådan  
*fourteen days like that*
- 77 **Dit:** fjorten dage sådan så morgen  
*fourteen days like that, so morning*
- 78 **Par:** **du giver dig ikke [diætistens navn] ((kigger på dit))**  
*you don't give in [dietitian's name] ((looks at the dietitian))*
- 79 **Dit:** jeg giver mig ikke  
*I don't give in*
- 80 **Par:** nej  
*no*
- 81 **Dit:** hæhæ .h og så aftensmad  
*haha and then dinner*
- 82 **Par:** ja  
*yes*
- 83 (1.0) ((diæ noterer på papiret))  
*((dietitian notes on the paper))*
- 84 **Dit:** det er (.) reelle måltider så tre hovedmåltider  
*it's real meals so three main meals*
- 85 skal du have [for  
*you should have for*
- 86 **Par:** [men der skal jeg sætte mig ned og spise  
*but then I have to sit down and eat and*
- 87 og det er det jeg ikke gør hvis jeg er ale:ne  
*and I don't do that if I am alone*
- 88 **Dit:** jah  
*yes*
- 89 **Par:** så sætter jeg mig ikke ned og spiser  
*then I don't sit down and eat*
- 90 **Dit:** nej men det man så kan gøre det er måske  
*no but what you can do is maybe set a timer*
- 91 at sætte en timer på
- ((omitted text)) - *The dietitian is suggesting how to set up the morning routine*

**21:20-21:52**

- 92 **Par:** men det er du beder mig om at lave struktur (.)  
*but you're asking me to make structure*
- 93 u::h [diætistens navn]  
*uh [dietitian's name]*
- 94 **Dit:** ja men jeg tænker mere også i forhold til  
*yes but I think more also in relation to it in*

95                   at det på den lange bane  
                       *the long run*  
96 Par:           ja  
                     yes  
97 Dit:           også kan være med til at give dig den fornemmelse af  
                     *can also help give you that feeling of*  
98                   om morgenens at nu er jeg egentlig sulten  
                     *in the morning that now I'm actually hungry*  
99 Par:           ja  
                     yes  
100 Dit:           fordi nu spiser jeg egentlig på faste tidspunkter  
                     *because now I actually eat at set times*  
101 Par:           ja  
                     yes  
102 Dit:           det lyder ikke til at du spiser på faste tidspunkter  
                     *it doesn't sound like you eat at set times*  
103 Par:           nej det gør jeg da ikke (.) jeg småspiser  
                     *no I don't I snack*  
104 Dit:           du småspiser  
                     *you snack*  
105                   og det er den egentlig øh det er lidt mere mekanisk  
                     *and that's actually uh it is a bit more mechanical*  
106 Par:           ja  
                     yes  
107 Dit:           fordi det er på nogle faste tidspunkter  
                     *because it is at fixed times*  
108 Par:           ja  
                     yes  
109 Dit:           men det vil altså også give dig noget struktur  
                     *but it will also give you some structure*  
110                   og lidt o:verblik over hvad du spiser  
                     *and a better overview of what you eat*  
111 Par:           men du men du er godt klar over med min personlighed  
                     *but you but you are aware of my personality*  
112 Dit:           ja:h JA MEN DET KAN GODT CLASHE  
                     *yeah but it can clash*  
113 Par:           det clashe heheh  
                     *it clashes heheh*  
114 Dit:           men det er jo måske også i den positive retning  
                     *but it can also be in a positive direction*